

**OAS Staff Association**  
**Profit & Loss**  
 July 2003 through June 2004

	Jul '03 - Jun 04
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
COSTCO memberships	2,200.00
Donation Legal Fund	50.00
Donations to Staff Assoc.	2,500.00
Health Insurance Missions	29,541.58
<b>OAS Payroll Ded.</b>	
Health Insurance	39,251.40
IDRA	10,306.40
Voluntary contributions	53,957.97
Watergate Sport and Health Club	4,085.80
OAS Payroll Ded. - Other	25,913.50
<b>Total OAS Payroll Ded.</b>	<b>133,515.07</b>
Registration fees/bazaars	3,390.00
Reimbursed Expenses	15.93
Sales Kings Dominion	2,913.00
Watergate membership fees	1,131.00
<b>Total Income</b>	<b>175,256.58</b>
<b>Expense</b>	
Bank Service Charges	18.00
Common Service Cost	226.00
Donations	2,425.63
Equipment purchase	3,927.00
<b>Events</b>	
Bartender services	100.00
Beverage expenses	374.90
Catering services	7,095.00
Gifts/Prizes	530.00
Party rental	247.75
Events - Other	1,000.00
<b>Total Events</b>	<b>9,347.65</b>
FICSA dues	868.48
<b>Insurance</b>	
Health Insurance Domestics	60,746.00
<b>Total Insurance</b>	<b>60,746.00</b>
<b>Memberships</b>	
Memberships COSTCO	2,400.00
Memberships IDRA	10,894.00
Memberships Watergate	5,907.30
<b>Total Memberships</b>	<b>19,201.30</b>
Metrochecks/interns	500.00
Office Supplies	1,617.98
Postage and Delivery	182.00
Printing, Reprod, Photo Dev	10.12
Professional Development	319.00
<b>Professional Fees</b>	
CPR	6,180.00
Secretary	38,131.38
Webmaster	2,700.00
Professional Fees - Other	2,300.00
<b>Total Professional Fees</b>	<b>49,311.38</b>
Promotional material	1,405.84
Refund	-1,804.91
Software Purchase	196.59
<b>Travel &amp; Ent</b>	
Entertainment	325.00
Meals	613.39
Travel	1,783.00
<b>Total Travel &amp; Ent</b>	<b>2,721.39</b>

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	<u>Jul '03 - Jun 04</u>
Web hosting	240.00
Total Expense	<u>151,459.45</u>
Net Ordinary Income	23,797.13
Other Income/Expense	
Other Income	
Interest Income	<u>2,796.33</u>
Total Other Income	<u>2,796.33</u>
Net Other Income	<u>2,796.33</u>
Net Income	<u><u>26,593.46</u></u>

# OAS Gift Shop/Staff Association

## Profit & Loss

July 2003 through June 2004

	<u>Jul '03 - Jun 04</u>
Ordinary Income/Expense	
Income	
Product returned to vendor	268.15
Sales	
Sale acrylic blue travel mug	1,095.00
Sale beach tote	330.00
Sale blue pen	565.85
Sale blue polynosic cap	855.50
Sale blue/white golf shirt	37.50
Sale canvas tote	342.00
Sale chrome keytag	1,464.25
Sale coffee mug/blue	489.50
Sale Hanes crew fleece	967.50
Sale lapel pin	164.00
Sale Lee denim shirt	1,024.00
Sale OAS products	1,020.00
Sale portfolio	666.50
Sale saddlebag	1,104.50
Sale shot glass	584.50
Sale silver pen	445.25
Sale solid blue golf shirt	1,134.50
Sale travel mug, silver	581.75
Sales - Other	4.50
Total Sales	<u>12,876.60</u>
Total Income	13,144.75
Cost of Goods Sold	
Cost of Goods Sold	8,205.32
Total COGS	<u>8,205.32</u>
Gross Profit	4,939.43
Expense	
Supplies	
Packaging	22.54
Total Supplies	<u>22.54</u>
Total Expense	<u>22.54</u>
Net Ordinary Income	4,916.89
Other Income/Expense	
Other Income	
Interest Income	17.59
Total Other Income	<u>17.59</u>
Net Other Income	<u>17.59</u>
Net Income	<u><u>4,934.48</u></u>